



**WHEN YOU SEE AMAZING
IT CHANGES YOU.**



ANNUAL REPORT 2016

MISSION

We champion the health needs of children and families. We are committed to improving children’s health by providing the highest-quality, family-centered care, advanced through research and education.

VISION

To be every family’s essential partner in raising healthier children.

OUR VALUES

These values guide the way we engage with each other, our patients and our communities:

KIDS FIRST. We’re inspired by children – we channel their optimism, resiliency, courage and curiosity into everything we do.

LISTEN, REALLY LISTEN. Each person has a story to tell. We listen with compassion, ask meaningful questions and build relationships with individuals and communities.

OWN OUTCOMES. We are 200% accountable for providing extraordinary service. Tireless in our pursuit of excellence, we never stop learning or improving.

JOIN TOGETHER. We are all caregivers. And, we are stronger when teamed with our patients, families, community and one another. Super teams trump superheroes.

BE REMARKABLE. We are innovators, reimagining health care and going beyond what’s expected. After all, kids are counting on us.

The pace of change in health care has never been greater, and Children’s Minnesota takes very seriously our role in being champions for children. We have an incredible opportunity as a leader in pediatrics to design and drive advancements in health care for kids.

Support from an engaged community helps sustain and advance our mission. In 2016, our hospitals and clinics cared for 133,793* patients across Minnesota and the surrounding region. All had access to world-class care, supportive services and exceptional facilities designed with kids in mind. Generous gifts from key partners accelerated the renovations and openings of several clinical spaces alongside the rollout of programs such as the Children’s Comfort Promise.

As we look to the future, Children’s Minnesota will continue to develop innovative and game-changing initiatives in the field of pediatric health care. With the recent launch of our open fetal surgery program – becoming one of only a dozen centers to perform corrective surgeries in utero – and the evolution of our critical care transport program to reach kids of all ages, our goal is to ensure that all families have access to the care they need and deserve.

Your support keeps us strong and a critical asset in the community. Thank you for your passion and commitment in championing the health needs of kids.



Robert I. Bonar, Jr. Dr. H.A
Chief Executive Officer,
Children’s Minnesota



Theresa Pesch, RN
President,
Children’s Minnesota Foundation



Hayes Batson
Chair, Children’s Governance Board
President and CEO, Tinket



Greg Goven
Chair, Children’s Foundation Board
Retired SVP, C.H. Robinson

*Doesn’t include primary care patients.

CHILDREN'S MINNESOTA LEADERSHIP

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Chief of General Pediatrics

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Advocacy and Health Policy

Roxanne Fernandes, RN, MHA
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President and Chief Operating
Officer

Bjorn Gunnerud
Vice President Marketing and
Communications

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Chief of Critical Care Services

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Chief Medical Officer

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Vice Chief of Staff

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Chief of Staff

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Business Development

Todd R. Ostendorf
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Theresa Pesch, RN
President Children's Minnesota
Foundation

Trevor Sawallish
Chief Administrative Officer

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Chief of Surgical Services

Clark M. Smith, MD
Chief of Medicine

Carol Wilcox, RN, MS
Vice President, Diagnostic and
Therapeutic Services

Jeffrey Young
Chief Information Officer

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Walman Optical, President and CEO

Bruce P. Shay, Treasurer
Securian Financial Group, Inc., EVP

Russell Becker
API Group, President and CEO

Robert I. Bonar, Jr., Dr. H.A.
Children's Minnesota, CEO

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Best Buy Co., Inc.,
Chief Communications Officer

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C.H. Robinson Worldwide,
Retired SVP

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Central Pediatrics, Pediatrician

Mary L. Jeffries
Acuity Strategic Consulting,
CEO and Partner

Paul H. Marvin
Marvin Windows and Doors,
President

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Children's Respiratory and Critical
Care Specialists, Partner and
Pediatric Pulmonologist

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UnitedHealth Group, EVP and Chief
Healthcare Officer

John Mulligan
Target Corporation, EVP and COO

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Murphy Logistics, President and CEO

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Children's Minnesota,
Hematology-Oncology; Children's
Minnesota, Vice Chief of Staff

Leonard Snellman, MD
HealthPartners, Pediatrician;
Children's Minnesota, Chief of Staff

Thomas M. Tefft
Medtronic, Former Senior VP

2017 Incoming Members

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KIPP Minnesota, Executive Director

Gary Blackford
Healthcare Executive

Kelly Lemieux, MD
Wayzata Children's Clinic,
Pediatrician

Lynn Littlejohn
Mortenson Construction,
Director of Community Affairs

Bonnie Speer McGrath
TruScribe, Senior Strategic Advisor

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C.H. Robinson Worldwide,
Retired SVP

Russell Becker, Vice Chair
API Group, President and CEO

Michael Richards, MD, Treasurer
Kirke Financial Services, L.L.C.,
Principal

Patricia Comeford Adams
You're Never Stuck, Inc.,
President and CEO

J. Hayes Batson
Tinket, President and CEO

Karen Benz
Community Volunteer

Gary Blackford
Healthcare Executive

Jay Cavanagh
The KNW Group, Managing Partner,
Wealth Transfer

Michael V. Ciresi
Ciresi Conlin LLP, Founding Partner

Shannon Evenstad
Community Volunteer

Greg Frankenfield
Magenic, CEO

Lynn Freeman
Children's Association -
Minneapolis, 2016 President

Scott Gill
Milestone AV Technologies, CEO

Steve Hockett
Great Clips, Inc., President

Thomas Keller, III
Gray Plant Mooty, Principal

Irv Kessler
Silver Bay, Chairman; Provident
Real Estate Ventures, Partner

Matt Majka
Minnesota Wild, COO

Charles Maxwell
Meristem Family Wealth,
Chairman and CEO

David J. Miller
Minnetonka Moccasin Company,
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Donna Roback
Attorney

Patrick G. Ryan
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Sharyl Sicoli
Children's Hospital Association,
2016 President

Judith Wright
Community Volunteer

Robert I. Bonar, Jr., Dr. H.A.
Children's Minnesota, CEO

Theresa Pesch, RN
Children's Minnesota Foundation,
President

2017 Incoming Members

Brian Beh
First Light Asset Management,
President and Principal

Hooman Hakami
Medtronic, Executive Vice President

Sharon Murphy Garber
Community Volunteer





The activity room in *The Goven Family Eating Disorders and Nutritional Stabilization Unit* allows patients to express their creativity, interact with one another and work with Children's staff.

CHILDREN'S MINNESOTA CREATES AWARENESS AND PROVIDES INPATIENT CARE FOR KIDS WITH EATING DISORDERS

In the United States, 20 million women and 10 million men will be impacted by a clinically significant eating disorder¹, making it more prevalent than acute lymphoblastic leukemia or breast cancer. Philanthropic support helps Children's Center for the Treatment of Eating Disorders (CTED) program provide the most comprehensive medical, psychiatric and nutritional care for patients being treated for an eating disorder.

In August 2016, we dedicated *The Goven Family Eating Disorders and Nutritional Stabilization Unit*, an inpatient unit located inside our St. Paul hospital. This unit serves children and young adults up to age 20. As the region's only pediatric hospital-based program, patients have access to immediate care and support from a range of clinicians and staff who are specially trained in this field. We've adopted an empowering and collaborative approach that keeps patient families tightly involved in treatment and recovery, resulting in an average inpatient stay for critically-ill eating disorder patients that's 10-12 days, compared to residential treatment programs that can last up to six months.

And thanks to the generosity of individuals and corporate partners, we also launched a successful Education Series, hosting three events in 2016 that dispelled myths pertaining to eating disorders. The events were attended by many members of our community, including pediatricians, parents, mental health professionals and more. The series has increased awareness, engagement and referrals, with a result of higher patient volumes after each event.

♥ Due to a desire to help kids with eating disorders, long-time Children's supporters Greg and Jane Goven provided a lead gift to the CTED program. Together with their adult children, Tami and Chad, their gift has not only elevated the program at Children's, but created visibility on the international stage. The Govens also give generously of their time. Greg has been a member of the Children's Minnesota Foundation board since 2011 and served as chair from 2015-2016. Tami co-chaired a task force to accelerate generosity to the CTED program.

We are already seeing success stories. Kathleen, a patient who received treatment in July 2016, says: "Children's Minnesota truly was my miracle. They saved my life. My journey is not over and some days are still a challenge, but I am continuing to move forward. I am confident that with the support of my family, friends and care team, I will be able to handle anything that comes my way. And the best part? I know that Children's always has my back."

1. Wade, Keski-Rahkonen, & Hudson (2011)

JOINING TOGETHER FOR KIDS

We are fortunate to have individuals, partners and community advocates who are deeply invested in the mission of Children's. The following stories showcase some of the many passions and initiatives that brought together our community in 2016 to support the health and well-being of kids.

TEAM SUPERSTARS

Parents like Andy Gorski inspire us every day. Andy is a member of Children's Team Superstars, a group of individuals who are passionate about running – and Children's Minnesota. Andy runs for his daughter, Abigail, whose heart condition required surgery when she was just three months old. Abigail is now a thriving seven-year-old and her dad's most enthusiastic cheerleader. In its second year, Team Superstars raised over \$100,000 – nearly twice the amount raised in 2015. Eighty-one runners competed in four races this past year, including the Medtronic Twin Cities Marathon and 10 Mile plus Grandma's Marathon and Half Marathon in Duluth. To learn more, visit childrensMN.org/TeamSuperstars.

CORPORATE PARTNERS

Along with nearly 50 corporations in the community, we celebrated the 20th annual –and final – Great Clips Golf Tournament. The event raised nearly \$4 million over its history for Children's Family

Needs Fund, helping to reduce the financial burden on families during their hospital stay. Great Clips has partnered with Children's for more than two decades: hosting an annual cut-a-thon, funding capital projects and participating as a sponsor for Children's Star Gala. Support from companies like Great Clips goes a long way in helping Children's to innovate, research or provide needed services to patients and families. To learn more, visit childrensMN.org/CorporateGiving.

HOSPITAL ASSOCIATIONS

The dedicated support of our hospital associations, groups of volunteers whose sole purpose is to raise money for Children's, have helped us become the pediatric health system we are today. Children's Hospital Association (CHA) has raised nearly \$22 million since 1933, and raised a record \$120,000 at the CHA Storyland Gala in 2016. Proceeds from the event benefited the infant and early childhood mental health program at Children's. And since 1958, Children's Association – Minneapolis has raised over

\$12 million, with volunteers staffing the Storybook Gift Shop and donors financially supporting our in-house TV station, Star Studio. After almost 60 years of support, these volunteers and donors have left a lasting legacy. Children's will be forever grateful.

EARLY CHILDHOOD DEVELOPMENT

Did you know, 80 percent of a baby's brain development occurs by age three? In Minnesota, 275,000 children are in this critical stage of life. Children's Minnesota launched a campaign focused on language development, face-to-face time and unstructured play. We leveraged partnerships with the City of Minneapolis's "Talking is Teaching" initiative and the Minnesota Children's Museum to reinforce this message. We also featured Dr. Mike Troy, behavioral specialist, and Dr. Gigi Chawla, pediatrician, in several videos and on-air segments to provide tips and tools to caregivers. Healthy development happens in the home and community, which means we can all play a role in supporting a strong start. Learn more at amazingis.org.

COMMUNITY BENEFIT

From treating and preventing illness to advocating for policy changes, at Children's Minnesota we strive to be every family's essential partner in raising healthier kids. While many families come to us, we also bring Children's to them. Staff volunteers represented Children's Minnesota at more than 25 community events across the Twin Cities, including Somali Independence Day, Native American Day Celebration and Open Streets Minneapolis, reaching almost 10,000 community members. We aim to put kids first and embrace the diverse cultures within our community. To learn more, visit childrensMN.org/Advocacy.

STAR CONNECTIONS

Seven-year-old Children's Minnesota patient, Obadiah Gamble, is one talented kid. When he posted a video to YouTube asking Minnesota Vikings quarterback, Teddy Bridgewater, to come to his birthday party, it quickly went viral. Not only did Teddy visit, but Obadiah has

As a baby, Obadiah spent a lot of time at Children's in Minneapolis, undergoing many surgeries, including ear tubes. He continues to see his team at yearly check-ups and is a big fan of the staff there. He especially loves hanging out with The Dude from Children's Star Studio.

"Obadiah is a magnet! He can win over a room faster than you can say 'amazing'."

– Vanessa, Obadiah's mom





A multi-disciplinary clinical team joins together to practice a real-life medical scenario in the *Michael and Judith Wright Family Pediatric Simulation Center*.

INNOVATIVE SIMULATION CENTER OPENS ONSITE AT CHILDREN'S MINNESOTA FOR REAL-LIFE TRAINING IN LOW-RISK ENVIRONMENT

When it comes to caring for kids, experience matters. Simulation is one of the best ways for health care professionals to practice real-life hospital scenarios in a safe and realistic environment, without compromising the health of a child. The goal is to ensure teams are able to increase communication and coordination as well as develop skills that they'll need when the stakes are high.

In July 2016, through the generous support of our community, we celebrated the grand opening of the *Michael and Judith Wright Family Pediatric Simulation Center*. This center brings a whole new dimension to simulation at Children's. A fully-equipped replica of a Children's Minnesota intensive care unit room is located within our Minneapolis hospital, allowing doctors, nurses and other health care team members to practice clinical scenarios and procedures with minimal interruption to their work schedules.

Children's has the only pediatric simulation center in Minnesota and the only pediatric simulation center in the region that meets the rigorous accreditation standards of the Society of Simulation for Healthcare.

The *Michael and Judith Wright Family Pediatric Simulation Center* will continue to significantly increase the opportunities for our clinicians to repetitively practice

♥ *Michael and Judith Wright were excited for the opportunity to make a lead gift that would position Children's as a leader in simulation training. Judy, a Children's Minnesota Foundation Board Member says, "Children's saved the lives of two of our granddaughters, Judith (JJ) Harrington and Chloe Reppenhagen, who suffered at birth from heart conditions. We know firsthand how great Children's is, which is why we chose to support simulation and help build an even brighter future for this valuable community asset."*

responses to pediatric medical procedures and trauma crises, including new areas of service like transport. Christopher Bailey, a Clinical Educator in the pediatric intensive care unit (PICU) says, "The opportunity to have a do-over or mulligan in our profession is rare. We learn from our mistakes, and simulation allows our team to be vulnerable. The debrief after a simulation allows the team to reflect on what went right and what went wrong, while providing a safe place for constructive criticism."

2016 FACTS ABOUT CHILDREN'S MINNESOTA

53,612

Hours of volunteer service

431,617

Respiratory therapies

959,605

Lab tests/Pathology cases



96,443

Emergency department visits



133,793*

Patients cared for at Children's from the five-state region.

These patients represented 100% of MN counties and 62% of the counties in WI, IA, ND and SD.



2,915

Hours of families as partners service



2,231

Volunteers

447,731

OUTPATIENT CLINIC VISITS TOTAL

Primary care clinic visits

268,273

Specialty clinic visits

93,894

Rehabilitation clinic visits

85,564

TOP 3 LANGUAGES

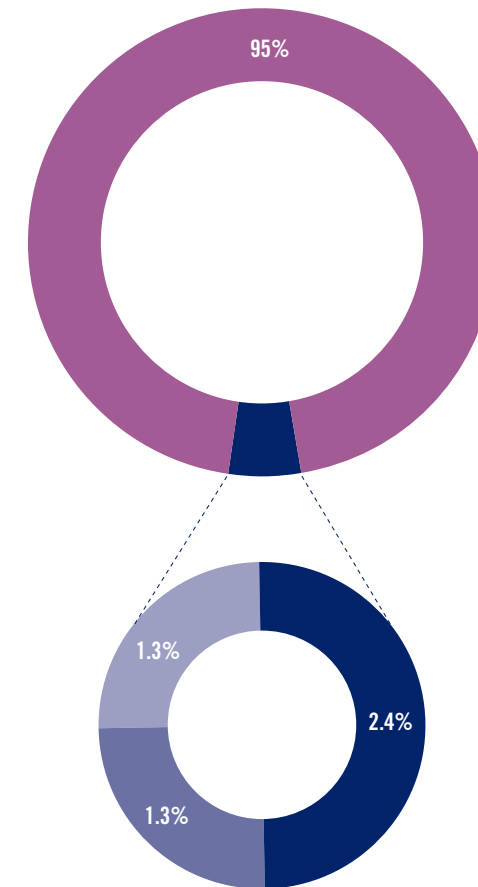
Spanish, Somali and Hmong

Surgical procedures	25,830
Research programs	456
Inpatient pharmacy doses dispensed.....	1,640,141
Interpretive services total encounters	90,598
Triage visits Children's physician network	54,126
Radiology procedures.....	114,319
Clinical Trials.....	252
Total staffed beds	429
Child Life encounters	34,075
Total employees.....	5,234
Families as partners volunteers	206
Home care visits.....	8,790

*Doesn't include primary care patients.

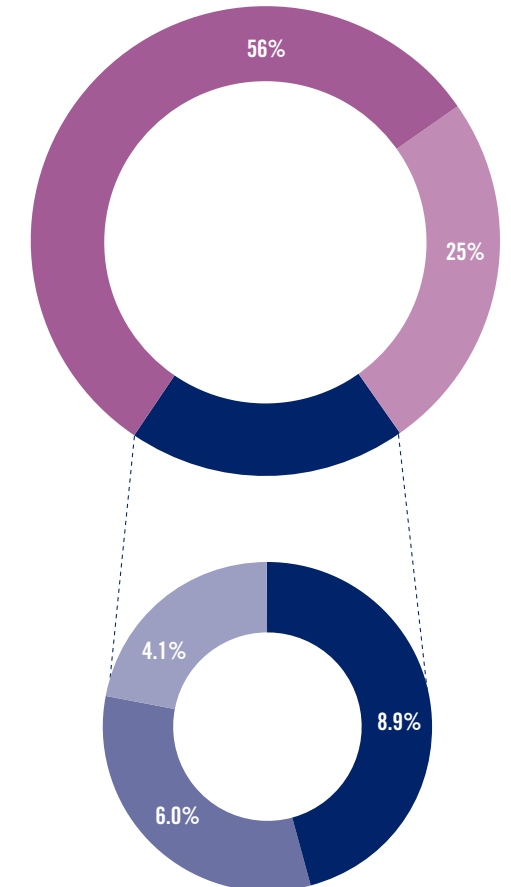
RESULTS OF OPERATION

SOURCES OF REVENUE



	In millions
■ Patient care reimbursement	\$834.5
■ Other operations	\$21.8
■ Grants for education and research	\$12.2
■ Philanthropic support of programs*	\$11.7
Total	\$880.2

USES OF REVENUE



	In millions
■ Labor cost	\$492.2
■ Professional fees, purchased services, supplies and facilities cost	\$220.7
■ State taxes and other expenses	\$78.1
■ Capital costs (depreciation and interest)	\$53.0
■ Provision for renovation, equipment and new programs**	\$36.2
Total	\$880.2

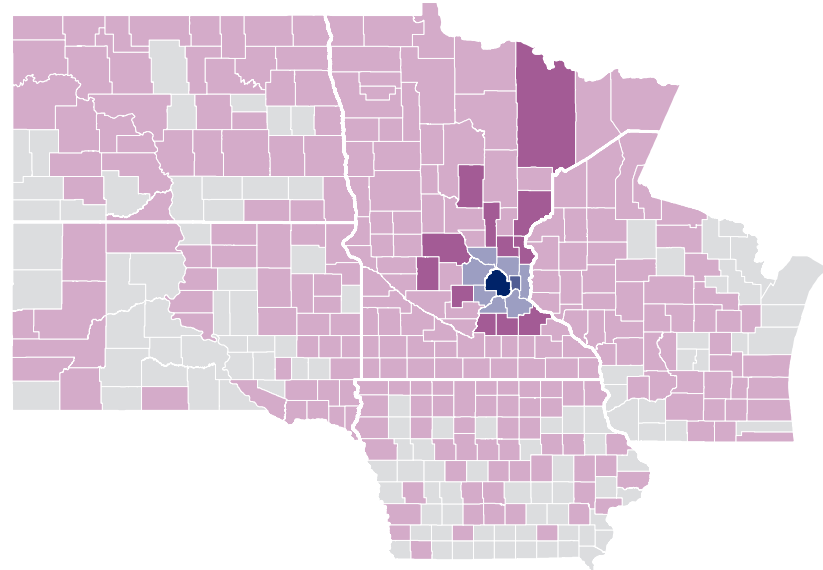
*Children's also received an additional \$6.3 million of philanthropic support for capital needs.

**Provision for renovation, equipment and new programs represents the amount associated with operating income. This amount excludes investment gains.

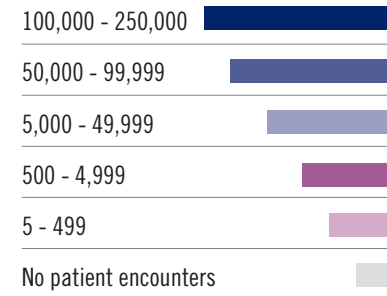
CHILDREN'S MINNESOTA 2016 FIVE-STATE REGION

INDIVIDUAL PATIENT ENCOUNTERS* BY COUNTY

In 2016, Children's cared for 133,793** individual patients from the five-state region. These patients represented 100 percent of MN counties and 62 percent of the counties in WI, IA, ND and SD.



NUMBER OF CHILDREN'S PATIENTS IN 2016 BY COUNTY

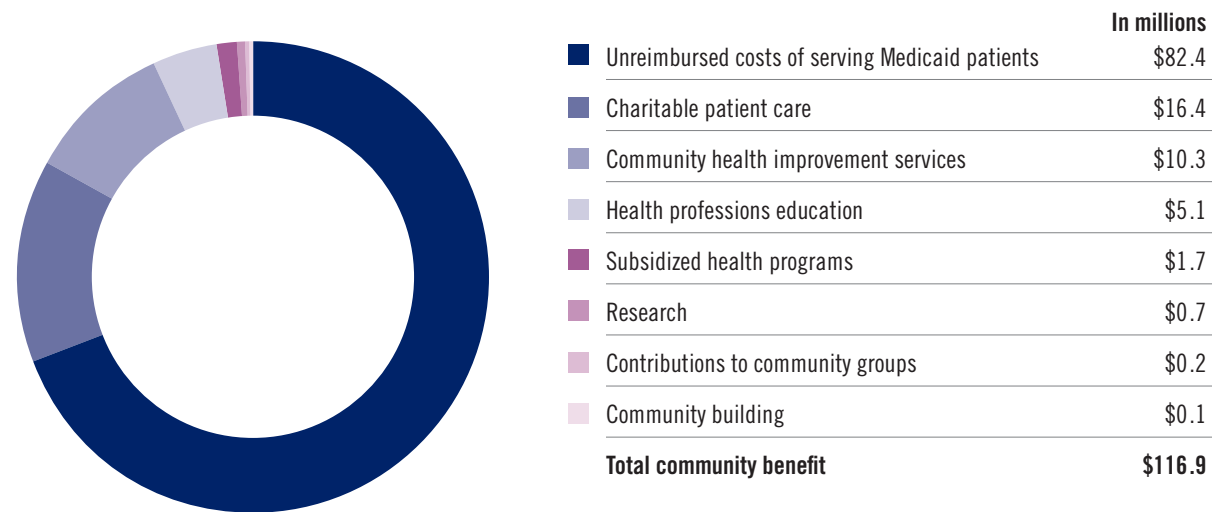


*Patients are counted once, even if they visited Children's multiple times at different facilities. Data includes all inpatient and outpatient encounters for all facilities.

**Doesn't include primary care patients.

CONTRIBUTIONS TO COMMUNITY BENEFIT

As a not-for-profit pediatric healthcare provider, Children's Minnesota provides a broad spectrum of benefits to the communities we serve. These funds account for a measurable portion of Children's cost and help promote healthy lifestyles, community development, health education and affordable access to care. In 2015*, Children's invested \$117 million on community benefit activities to improve the health and well-being of children in our service area.

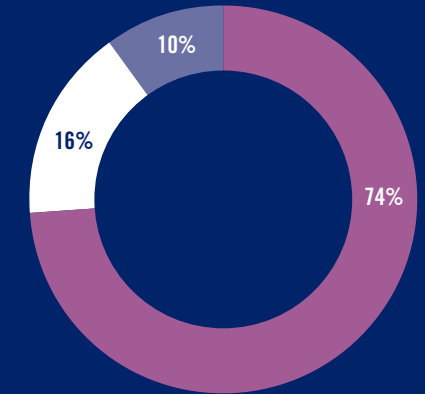


*2016 numbers will be reported in the 2017 annual report.

CHILDREN'S MINNESOTA FUNDRAISING RESULTS

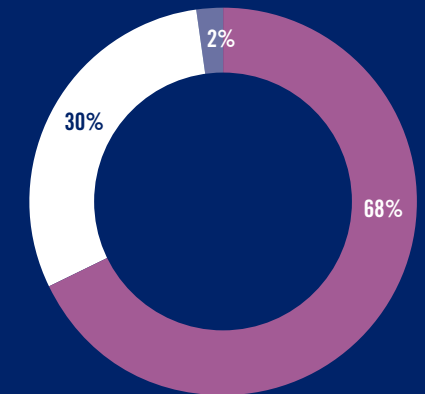
CONTRIBUTIONS

	In millions
Program support*	\$15.6
Prior year provisions	\$3.3
Capital support*	\$2.2
Total	\$21.1



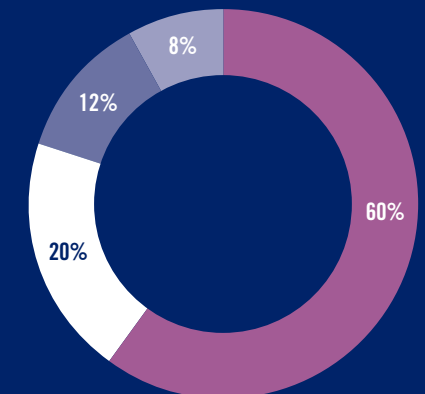
USES OF CONTRIBUTIONS

	In millions
Program services – operations**	\$14.4
Program services – capital**	\$6.3
Provision for future program services	\$0.4
Total	\$21.1



PROGRAM SUPPORT

Pediatric care and clinical excellence	60%
Family support	20%
Education and research	12%
Community outreach	8%



*Reported as net revenue on the Foundation's financial statement.

**Released \$3.3 million from prior year contributions

CHILDREN'S FOUNDATION TASKFORCES AND COMMITTEES

We are grateful for the passionate community members and Children's clinicians who generously volunteer their time as taskforce or committee members. These volunteers help to increase awareness, referrals and funds for their specific program or event.

Center for the Treatment of Eating Disorders (CTED)

Tami Goven, Co-chair
Charlie Maxwell, Co-chair
Nancy Bergstrom
Dr. Beth Brandenburg
Jay Cavanagh
Kari Duong-Topp
Jacie Fogelberg
Beth Gleekel
Susan Heegaard
Tom Keller
Dr. Julie Lesser
Anne Novak
Kate Pexa
Matt Shea
Kim Thompson

Diabetes

Scott Gill, Co-chair
Matt Majka, Co-chair
Tara Clark
Martha Dayton
Jill Dunkley
Dr. Laura Gandrud-Pickett
Thomas Glass
Jesse Hemphill
Paul Kuhrmeyer
Ursula Kuhrmeyer
Juliann Luce
Jeffrey Weness
Shannon Whitaker
Sarah Worrell

Legacy Advisors

Laurence Altman
Christina Ambrose
Jerry Anderson
Nancy Bergstrom
Christina Boyd
Colin Brooks
Patrick Chaffee
Bob Cohen
Gregg Cummings
Monica Eckberg
Brad Frank
Megan Gehrman
Elizabeth Gustafson
Jon Kennedy
Shannon King
Julie Krieger
Laura Krishnan
Gregory Kvam
Scott Mortensen
Anne Novak
Marya Robben
Michael Sampson
Matt Shea
Scott Thuleen
Karen Wehner
Thomas Wesely
Michelle Young

Neonatal Intensive Care Unit (NICU) - St. Paul

Trish Becker, Co-chair
Julie Tefft, Co-chair
William Blackburn
Dr. Catherine Gatto
Ruth Kauls
Scott Kauls
Karen Martin
Emily McNee
David Palm
Shannon Palm
Shelley Palmquist
Peggy Radio

Shine Bright Bash Committee

Sharon Murphy Garber, Co-chair
Christine Wiegert, Co-chair
Denise Bachman
Betsy Batista
Krista Behler
Krissy Benkowski
Stacy Elling
Jill Frey
Joan Glennon
Ellie Lawin
Katie Maurer
Katie Miller
Lauren Mitrenga
Shauncey O'Rourke
Dr. Joanna Perkins
Courtney Howard Pesch
Missy Redman
Noelle Russell

Kelley Sauceman
Dr. Susan Sencer
Debbie Trent
Jen Waldron
Ed Wiegert
Justine Zirbes

Star Gala Committee

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Kelly Harrington, Co-chair
Theresa Bland
John Brownlee
Martha Dayton
Jill Dunkley
Shannon Evenstad
Katharine Anderson Groethe
Liz Hoigaard Johnson
Brenda Kaminski
Sue LaCroix
Katie McKenna
Melonie Mulligan
Sara Noznesky
Theresa Philbin
Ellen Schmidt
Sarah Worrell

WITH GRATITUDE.



CUMULATIVE LIFETIME GIVING

A dedicated group of donors have pledged or made outright gifts totaling \$100,000 or more from January 1, 1995 through December 31, 2016. Children's is grateful for these philanthropic leaders and their significant impact for more than two decades.

\$5,000,000 - \$20,000,000+

Fred C. and Katherine B. Andersen Foundation
Best Buy Company, Inc.
Children's Association - Minneapolis
Children's Hospital Association
Kohl's Department Stores
Edward J. Phillips Family Foundation
Leslye Phillips Family Foundation
Patrick and Ann Ryan
UnitedHealth Group

Pediatric Surgical Associates Ltd.
The Phileona Foundation
The Pohlrad Family Foundation
Walter Reeve Ramsey Charitable Trust
Horst Rechelbacher Foundation
Ryan Companies US, Inc.
Colleen and Jim* Ryan and Family
Richard M. Schulze Family Foundation
Sit Investment Associates, Inc.
Kiran Stordalen and Horst Rechelbacher*
Teammates for Kids Foundation
Whitebox Advisors, LLC
Jonathan and Mary Wood
Michael and Judith Wright

\$1,000,000 - \$4,999,999

The Afremov Family
Lee and Penny Anderson
APi Group, Inc.
Raymond and Mary Lou Barton
Glen and Harold Bend Foundation
Karen and George Benz
Gary and Kathy Blackford
Charles and Marni Bond
C.H. Robinson Worldwide, Inc.
Albert W. Cherne Foundation
Michael and Ann Ciresi
Mark Evenstad
Shannon Evenstad
Google, Inc.
The Goven Family
Great Clips, Inc.
HealthPartners, Inc.
John* and Dolores* Holl
Peter J. King Family Foundation
The Theodora H. Lang Charitable Trust
Sidney Lippman*
The McNeely Foundation
National Childhood Cancer Foundation
Neighborhood Health Care Network
Dr. Glen D. Nelson* and Marilyn Carlson Nelson

\$500,000 - \$999,999

Anonymous (6)
Hugh J. Andersen Foundation
Winifred Bean*
The Bergren Family Foundation
F.R. Bigelow Foundation
Barry and Joni Butzow
Martin* and Esther Capp
The Children's Heart Clinic, P.A.
Children's Minnesota Professional Staff
Children's Respiratory & Critical Care Specialists, P.A.
Claudia Cohn
Mark Cohn
Community Health Charities - Minnesota
Edwards Memorial Trust
Edna Ellingson
Michael and Shelly Hanson
Helen* and Leopold* Hauser
Ebba C. Hoffman*
John and Marna* Holman
The Lynn Johnson Family Foundation
Knutson Construction Company, Inc.

Carl and Janet Kuhrmeyer
Dr. Stanley and Suzanne Leonard
Marsh & McLennan Agency
McGough Construction Company
The Minneapolis Foundation
Minnesota Wild Foundation
Peregrine Capital Management, LLC
Addison and Cynthia Piper
Prime Therapeutics
Robins, Kaplan, Miller & Ciresi Foundation For Children
Colin Smith and Wendy Lovell-Smith
St. Baldrick's Foundation
Target Corporation
William Toles
The Wasie Foundation

\$250,000 - \$499,999

Anonymous (2)
3M Foundation Inc.
Patricia Comeford Adams and Clarke Adams
Raymond and Karen* Ames
Katherine B. Andersen Fund of The Saint Paul Foundation
The Looe Baker III Family
Dr. John and Barbara Balfanz
Ronald and Gay Baukol
Eunice E. Bauman*
Russell and Trish Becker
BeEvents
Boston Scientific Foundation, Inc.
Carmen and Jim Campbell - The Campbell Foundation
Caribou Coffee Co., Inc.
Challenge For Children's / MN Pro Paintball, Inc.
Dr. Terence and Karen Coyne
Michael and Kathy Dougherty
Kenneth and Grace Evenstad
Michael and Linda Fiterman
Joan and James Gardner
George Family Foundation, Penny and Bill George
Dr. Alan and Lynn Goldbloom
Greater Twin Cities United Way Trust
Hardenbergh Foundation
Anna M. Heilmaier Charitable Foundation
Margaret H. and James E. Kelley Foundation, Inc.
Brian and Susan Mark and Family
The Medtronic Foundation
Medtronic, Inc.
Douglas and Martha Miller

Minneapolis Southwest Lions Club
Minnesota Neonatal Physicians, P.A.
Jeanne Mithun*
Otto Bremer Trust
Pediatric Anesthesia, P.A.
Pediatric Home Respiratory Services, Inc.
Piper Jaffray
Polaris Industries, Inc.
Jody and Octavio Portu
RBC Tile & Stone
The Robert and Anne Reznick Family Foundation
Riverbridge Partners, LLC
Harold Roitenberg
Rose Francis Foundation
Securian Financial Group, Inc.
Shakopee Mdewakanton Sioux Community
Arlene L. Sommer*
St. Jude Medical Foundation
St. Jude Medical, Inc.
Star Tribune
John Stennes*
The Saint Paul Foundation
Twin Cities Anesthesia Associates, P.A.
Walman Optical Company
Webb Foundation, Inc.
Lawrence and Linda Wilford

\$100,000 - \$249,999

Anonymous (17)
Abbott Laboratories
Affinity Plus Federal Credit Union
Affinity Plus Foundation
Allina Health
Andersen Corporate Foundation
Peter and Sally Anson
Athwin Foundation
Audi Minneapolis
Baker Foundation
Barnes and Noble Booksellers Eden Prairie
Barnes and Noble Booksellers Maplewood
Allison and James Barosko
J. Hayes Batson and Dr. Alicia Kunin-Batson
Eva M. Beining*
Drs. Michael and Ellen Bendel-Stenzel
BERK-TEL Communications, Inc.
Best Buy Children's Foundation
Stephen Brown
Marilyn J. Broz*

Marjorie F. Brula*
Daniel and Nancy Burkes
The Cardiac Children's Cup
Cargill Foundation
Carlson Family Foundation
Centro Clinic
Jay* and Gloria Chadima
The Charlson Foundation
Children's Minnesota
Children's Miracle Network
City of Minneapolis
Clear Channel Outdoor
CoBank Farm Credit Leasing
Richard and Nancy Colvin
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**In remembrance
We have made a sincere effort to accurately honor our donors. However, if you should notice an error or omission, please contact Children's Foundation at 952-992-5500 so that we can correct our records.*



Donor Name:
Charlie Maxwell

Involvement with Children's Minnesota: Charlie and his wife Tara were introduced to Children's when their triplets, Cole, Bennett and Grace, were born in 1999 and cared for in the NICU. Since then, Charlie has been deeply engaged with our mission, volunteering on two task forces including co-chairing the CTED task force, joining the Foundation Board of Directors and becoming vice-chair in 2017. In 2016, the Maxwells joined the lifetime cumulative giving list and also became Guardian Circle members.

Why I give: "Children's has been a valuable resource to my family since the premature birth of my children. It's an honor to support the work that they do for all families in the community."

CIRCLE OF CARE

Children's Circle of Care includes individuals, couples and family foundations who made gifts totaling \$10,000 or more in 2016. Royal Circle members have given \$1 million or more since 1995. Children's recognizes their commitment to supporting excellence and better outcomes in pediatric healthcare. To learn more about Circle of Care, visit childrenscircleofcare.com.

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*In remembrance



Donor Name:
Dr. Angela Kade Goepferd
Involvement with Children's Minnesota: Dr. Goepferd started her career at Children's Minnesota in 2007. A pediatrician and pediatric hospitalist, she also serves as the director of medical education, overseeing all graduate medical education and continuing medical education for Children's. In 2016, Dr. Goepferd made her first Circle of Care gift.

Why I give: "I believe that access to healthcare is a fundamental right of all children. I give so that no child is ever turned away at Children's Minnesota due to their family's inability to pay."

2016 DONORS

Children's is grateful for the individuals, corporations and foundations who gave \$500 or more in 2016. Their gifts of cash, pledge payments, memorial and tribute gifts, stocks and in-kind gifts help ensure high-quality, family-centered care.

In 2016, we established a Circles of Giving donor society to recognize donors who give annually at a variety of levels, including:

- Circle of Care (\$10,000+)
- Circle of Compassion (\$5,000-\$9,999)
- Circle of Courage (\$2,500-\$4,999)
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DONOR SPOTLIGHT

Donor Name:
 Jeremy and Lindsay Ginter
**Involvement with Children's
 Minnesota:** In December
 2008, Jeremy and Lindsay's
 then seven-month-old son
 Evan was diagnosed with
 pleuropulmonary blastoma
 (PPB) type 1R. After receiving
 treatment at Children's, Evan
 is now a happy and healthy
 nine year old. Jeremy and
 Lindsay have been closely
 involved in the Pine Tree Apple
 Tennis Classic, which supports
 cancer and blood disorders
 research. And in 2016 they
 joined Children's Council.

Why I give: "The devastation
 we felt after our son's
 diagnosis was eventually
 replaced by hope, because
 the team at Children's never
 left our side. These men and
 women dedicate their lives to
 finding treatments and cures,
 and the ripple effect of what
 they discover saves the lives of
 children around the world. We
 give because Children's saved
 our son's life, but we also give
 because every family deserves
 to feel that hope."

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 Liberty Ridge Elementary
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DONOR SPOTLIGHT

Donor Name:
 Desiree Wallace

Involvement with Children's Minnesota: Desiree has been an employee at Children's Minnesota for more than 20 years. She has worked in a variety of roles – as a child life specialist, a family relations liaison, an organizational development consultant, a Lean consultant and currently as a human resources business partner.

As an employee, Desiree has given back to Children's by donating to the Employee Giving Campaign, leading employee giving team engagement activities and participating in benefit events like Shine Bright Bash.

Why I give: "It's my opportunity to help others! I am passionate about the mission of Children's. I love my current job, and every position that I've had here, because I get to make a difference, and Children's makes me feel like that contribution is valued."

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Involvement with Children's Minnesota: Days before celebrating his first birthday in March 2015, Aiden, Nick and Briana's son, was diagnosed with a rare genetic mutation called Mitochondria DNA Depletion Syndrome 2, the 46th confirmed case in the world. Aiden spent most of his last two months of life receiving care at Children's Minnesota. To honor Aiden's memory, his family has sponsored artwork displayed in our Minneapolis campus and provided support for genomic medicine at Children's.

Why I give: "We received the highest level of care and compassion when we were in Children's with Aiden. We want other children and parents to have the same experience we did and we feel like we honor Aiden positively each time we give."

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Involvement with Children’s Minnesota: Myrna began volunteering for and donating to Children’s Minnesota more than 30 years ago after a nurse from Children’s came to talk to the second grade class she was teaching. After hundreds of volunteer hours with several different departments within the hospital, Myrna is continuing her legacy with a planned gift to benefit neuroscience research.

Why I give: “It has been important to me to support Children’s and help carry on the work of Dr. Ramsey, who founded Children’s Hospital of St. Paul in 1924. Neurology is a very interesting field to me, and it’s important to study the brain, which is why my planned gift will establish an endowment for neuroscience research. I can’t take my money with me, so I want it to do good when I’m gone.”

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To provide support for the PICU program at the St. Paul campus of Children's Minnesota.

John Peter Hoffman Endowment
To support research in the area of childhood disease.

John and Dolores Holl Endowment
To support the general needs of the St. Paul campus of Children's Minnesota.

The Jonathan Andrew Johnson and Johnna Louise Johnson Endowment
To provide support for the general needs at Children's Minnesota.

Jonathan Wood Family Endowment
To provide support to the Hospital for purposes specified by the Children's Foundation Board.

The Jones Luhmann Ranck Family Endowment
To provide support for bereavement services at Children's Minnesota.

Jorgen Rodgers Hoff Research Endowment
To support newborn intensive care research.

Joseph and Lillian Duke Endowment
To support the general needs at Children's Minnesota.

Joseph Lloyd Jackson Endowment
To provide support for the general needs at Children's Minnesota.

Justin Heltemes Endowment
To provide funds for hematology/oncology program at Children's Minnesota.

The Karen Melby Ames and Karol Melby Paulus Endowment
To support the hospital for wraparound services in the Cardiovascular Program.

Kathryn V. Johnson Memorial Endowment
To support the cancer care program at Children's Minnesota.

Kohl's Child Life Endowment
To provide funds for the child life program at Children's Minnesota.

Krishna M. Saxena, M.D. Medical Education Endowment
To support the annual Dr. Krishna Saxena Endocrine Lectureship and residents recognition dinner at St. Paul campus of Children's Minnesota.

Lauren Taylor Ehele Endowment
To provide support for the general needs at Children's Minnesota.

Dr. Lawrence J. Singher Memorial Endowment
To support the annual lectureship and other pediatric hematology/oncology endeavors.

Lee H. Prewitt Memorial Lecture Endowment
To provide support to the annual Lee. H. Prewitt Memorial Lecture at Children's Minnesota.

Lillian May Wilcockson Endowment
To provide charity care support at Children's Minnesota.

The Lindsay Endowment
To provide clinical support for the hematology/oncology program to supplement uninsured, non-reimbursed costs.

The Lindsay Ann Ashbach Memorial Endowment
To support NICU research at Children's Minnesota.

Lorraine Wuerth Endowment for Charity Care/Community Benefit
To provide support to the charity care program at Children's Minnesota.

The Louis and Matthew Schroeder Memorial Endowment
To support hematology/oncology medical research at Children's Minnesota.

Mary Andersen Hulings Endowment
To support urgent needs at St. Paul campus of Children's Minnesota.

Max R. Berris Endowment
To provide support for the general needs at Children's Minnesota.

MN Pro Paintball Endowment
To provide support to Children's Minnesota, especially the cardiology program.

Mulligan Family Endowment
To provide support for the epilepsy program on the St. Paul campus at Children's Minnesota.

Myrna Rose Strand Neuroscience Research Endowment
To support research directly impacting care in the St. Paul Neuroscience Center.

Neslund Cancer Kids Endowment
In support of hematology/oncology program at Children's Minnesota.

The Olivia, Jack and Gracie Becker Endowment
To provide support for the general needs of the NICU program at the St. Paul campus of Children's Minnesota.

The Ordway Family Endowment
To support the general needs at Children's Minnesota.

Pine Tree Apple Tennis Classic Endowment
To support research needs of the hematology/oncology program at Children's Minnesota.

The Professional Staff Research and Education Endowment
To support research and education projects at Children's Minnesota.

The Ramsdell Family Endowment, Honoring Marie Smilanich
To support for patients, families of patients, professional staff, programs, or any other need associated with Cardiovascular Program.

Research Endowment
To provide support for research projects at Children's Minnesota.

The Richard, Pamela, Katherine, and Christina Ledin Family Endowment
To provide support for the patient and families of the hematology/oncology program.

Dr. Richard Stafford and Dr. Bob Telander Exceptional Care Endowment
To provide support to the Hospitals for the annual Dr. Richard Stafford and Dr. Bob Telander Honorary Lecture for challenges in Pediatric Gastroenterology.

Dr. Robert Rosenthal Memorial Endowment
To support the non-operating, general needs at Children's Minnesota.

Rutherford D. Brosious and Family Education Endowment
To support RN's education and Children's - St. Paul.

The Samantha Lynn Evinger Endowment
To support the Cancer Kids Fund.

The Samuel Billington Sewall Endowment
To provide funding for child life specialist staffing for Children's Minnesota hematology/oncology programs.

Sandra Powers and Casaundra Hinkel Endowment
To provide funds for the Minnesota Sudden Infant Death Center and the cardiology program at Children's Minnesota.

The Sibling Play Area Staffing Endowment
To support extended child life staffing in the Sibling Play Room at Minneapolis campus of Children's Minnesota.

Dr. Stacy and Donna Roback Honorary Endowment
To provide support to Children's Minnesota.

Stephen J. Boros M.D. Fellowship Endowment
To support the NICU fellowship salary and expenses, coordinated by the St Paul NICU Medical Director.

Steve Eilertson and Cynthia Huntington Endowment
To provide support to the hospital for training, education and related expenses of Minneapolis neonatal staff.

Susan and Bill Jolitz Endowment
To provide support for the chaplaincy program at Children's Minnesota.

Susan K. and Steven F. Kingsbury Endowment
To support the Family Resource Center at Children's Minnesota.

Tague C. Chisholm Endowment
To support pediatric surgical and pediatric urologic education endeavors at Children's Minnesota.

The Thomas M. McGill Memorial Endowment
To provide charity care support at Children's Minnesota.

Tom and Jennifer Peterson Endowment
To support Cancer and Blood Disorder Program.

Veterans of Foreign Wars Pediatric Research Endowment
To support research at Children's Minnesota.

Walter Reeve Ramsey and Ruth Lusk Ramsey Fellowship Endowment
A charitable perpetual trust set-up by Dr. Walter Ramsey to fund fellows at Children's Minnesota.

Webb Publishing Company Endowment for Medical Research
To support medical research at Children's Minnesota.

Wilbur Morgan Medical Research Endowment
To support pediatric research at Children's Minnesota.

William J. and Stella K. Lloyd Endowment
To provide charity care support at Children's Minnesota.

The Winifred Wollaeger Bean Endowment
To support family centered care programs - child life, social work, chaplaincy and child family services.

Dr. Woodard L. Colby Memorial Endowment Fund
To support the annual Dr. Woodard Colby Lectureship and general needs at St. Paul campus of Children's Minnesota.

DONOR SPOTLIGHT

Donor Name: Mark and Joan Davy, Maureen Davy Tesch and Daren Tesch, Michael and Whitney Davy
Involvement with Children's Minnesota: The Davy family gives to save and change lives. Following the death of their daughter Anne, who passed away at 17 from brain cancer in 1991, Mark and Joan, along with the rest of their family, chose to honor her life by supporting Children's. They founded The Anne Elizabeth Davy Pediatric Oncology Nursing Education Endowment to support the education and training of those who made a profound impression on Anne, our nurses.

Why I give: "The nurses who cared for Anne brought her much joy and peace during a very challenging time. She loved each and every one of them. We felt that creating this endowment, in Anne's memory, would assist the oncology nursing staff at Children's in providing the same care and support to future patients that meant so much to Anne and our family."

Locations

Children's reach extends throughout the Twin Cities and beyond. With two hospitals, three surgery centers, six rehabilitation clinics, 12 primary care clinics, and specialty clinics, more kids than ever have access to the high-quality care of Children's.



KEY

1. Children's Minneapolis Campus

Hospital, Specialty and Primary Care Clinics
2525 Chicago Ave. South
Minneapolis, MN 55404
612-813-6000

2. Children's St. Paul Campus

Hospital, Specialty and Primary Care Clinics
345 North Smith Ave.
St. Paul, MN 55102
651-220-6000

- 3. Children's Woodbury Specialty Center
- 4. Children's Roseville Rehabilitation Clinic
- 5. Children's Minnetonka Surgery and Specialty Center
- 6. Children's Maple Grove Specialty Center
- 7. Children's West St. Paul Clinic
- 8. Metropolitan Pediatric Specialists Burnsville Clinic
- 9. Metropolitan Pediatric Specialists Shakopee Clinic
- 10. Metropolitan Pediatric Specialists Edina Clinic
- 11. Partners in Pediatrics St. Louis Park Clinic
- 12. Partners in Pediatrics Plymouth Clinic
- 13. Partners in Pediatrics Maple Grove Clinic

- 14. Partners in Pediatrics Rogers Clinic
- 15. Partners in Pediatrics Brooklyn Park Clinic
- 16. Children's Hugo Clinic
- 17. The Mother Baby Center at Abbott Northwestern
- 18. The Mother Baby Center at Mercy
- 19. The Mother Baby Center at United
- 20. Michael and Ann Ciresi Midwest Fetal Care Center

- Indicates Specialty Center
- Indicates Primary Care Clinic
- The Mother Baby Center/Midwest Fetal Care Center

THANK YOU.

Sophie was born at The Mother Baby Center in Minneapolis and immediately transferred to the neonatal intensive care unit (NICU) at Children's Minnesota. She underwent open heart surgery and continues to visit Children's today for follow-up care.

"Sophie inspires me because she is happy and makes you appreciate life every day."

— Jessica, Sophie's mom



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